

THE WEEKLY OF BUSINESS AVIATION

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CESSNA ANNOUNCES CONSOLIDATION OF WALLACE, PAWNEE DIVISIONS

Cessna Aircraft Company announced the consolidation of its Pawnee and Wallace Divisions into a single Aircraft Division last week. President Bill Van Sant said the current Pawnee and Wallace operations will be considered production facilities in the Aircraft Division of the company, rather than separate divisions. The consolidation program "is the first step in a long-range operating plan that has been under development for several months," Van Sant told employees, adding that "centralizing the management and selected processes of all our aircraft manufacturing operations will make Cessna a much more efficient and productive company."

The Pawnee Division in southeast Wichita manufactures Cessna's single-engine product line and the Crusader light twin and includes a production facility at Strother Field near Winfield, Kan. The Wallace Aircraft Division is located at Wichita's Mid-Continent Airport and produces twin-engine piston and turbo-prop models plus Cessna's line of Citation jets. The two divisions have been managed separately since the Wallace Division began operations in 1956.

Boettger Named To New Post

Van Sant will serve as interim general manager of the aircraft manufacturing operations until a new manager is named. The Wallace Division had been headed by Chuck Husick until he left the company to join Fairchild Aircraft Corp. (*BA*, Jan. 9/9). Bill Boettger, who had been senior vice president and general manager of the Pawnee division, has been named to the newly created position of senior vice president of new business development. Boettger had been general manager of Pawnee since 1974. In his new post he will continue to report to Van Sant and will be responsible for identifying and developing "new business opportunities that will utilize the resources of all operating divisions," including Fluid Power operations in Hutchinson, Kan. and the McCauley Accessory Division in Vandalia, Ohio.

A Cessna spokesman said the company does not anticipate any reduction in personnel as a result of the consolidation of the two manufacturing divisions. Benefits are expected to result from a more efficient use of personnel. Van Sant said the consolidation is designed to tie together long-range manufacturing and product plans which are now being developed. He also said the new product plan will "encompass exciting new aircraft products, as well as the development of products in other areas of our company."

Single-Engine Shutdown Extended

Cessna's current Wichita area employment (including Strother) is about 7,100. Another 650 workers have been laid off since April when Cessna suspended single-engine production due to "continuing depressed piston aircraft sales activity" (*BA*, March 5/74). Suspension of single-engine production was scheduled to last three months, but the company confirmed last week that the shutdown has been extended through at least July 30.

Consolidation of the Pawnee and Wallace Divisions comes only five months after a major management reorganization at the Wallace Division in January (*BA*, Jan. 23/28). At that time Bruce E. Peterman was named to the new post of corporate vice president of product engineering and planning and a number of other persons at Wallace were moved to new or upgraded posts.

BUSINESS/PERSONAL AIRCRAFT INDUSTRY - MAY UNIT SHIPMENTS

	May 84	Cal. Year	Fisc. # Year		May 84	Cal. Year	Fisc. # Year
BEECH AIRCRAFT CORP.				CESSNA/REINS AVIATION			
• Single-Engine				• Single-Engine			
BE-77 Skipper	0	0	1	CE-F152	0	2	2
BE-C23 Sundowner	0	4	7	CE-F152 Aerobat	0	0	4
BE-C24R Sierra	1	2	2	CE-F172 Skyhawk	0	3	4
BE-F33A Bonanza	0	9	12	CE-FR172 Hawk XP	0	0	0
BE-V35B Bonanza	2	4	4	CE-F182 Skylane	0	0	0
BE-A36 Bonanza	5	44	63	CE-F152RG Skylane RG	0	0	0
BE-B36TC Bonanza	3	24	40	TOTAL	53	326	513
• Multi-Engine				Manufacturers net billing - \$49,440,152			
BE-B55 Baron	0	3	7	AVIONS-MARCEL DASSAULT			
BE-E55 Baron	0	2	2	• Multi-Engine			
BE-58 Baron	5	21	31	AD-MY.10 Falcon	0	0	0
BE-58TC Baron	0	0	1	AD-MY.20 Falcon	0	0	1
BE-58P Baron	3	11	13	AD-MY.200 Falcon	2	3	5
BE-76 Duchess	0	0	1	AD-MY.50 Falcon	1	7	7
BE-860 Duke	0	0	0	TOTAL	3	10	13
BE-C99 Airliner	1	5	13	DEHAVILLAND AIRCRAFT OF CANADA			
BE-C90-1 King Air	3	9	11	• Multi-Engine			
BE-F90-1 King Air	2	6	13	DHC-5	0	0	0
BE-B100 King Air	0	0	0	DHC-6	2	5	6
BE-200 Super King Air	0	16	31	DHC-7	0	5	7
BE-200C Super King Air	5	5	6	TOTAL	2	10	13
BE-300 Super King Air	0	1	1	EMBRAER			
BE-200T Super King Air	0	2	3	• Single-Engine			
BE-1900C Comquest	1	9	9	EMB-200	0	0	5
TOTAL	31	177	271	EMB-201 Ipanema	2	7	11
Manufacturers net billing - \$22,542,487				EMB-710 Cariooca (PA-28-235 Dakota)	0	0	1
BRITISH AEROSPACE				EMB-711 Corisco (PA-28RT-201 Arrow)	0	5	10
• Multi-Engine				EMB-712 Tupi (PA-28-181 Archer II)	0	2	3
BAe Jetstream 31	3	8	11	EMB-720 Minuano (PA-32-310 Saratoga)	1	4	5
HS-748	0	0	3	EMB-721 Sertanejo (PA-32R-301 Saratoga)	1	4	4
BAe 146-100	0	1	4	• Multi-Engine			
BAe 146-200	0	1	2	EMB-110 Bandeirante	0	4	13
Model A	1	2	4	EMB-121 Xingu	0	0	2
Model B	0	3	5	EMB-810D Seneca II	3	12	18
HS-125-800 Model A	0	1	1	EMB-820 Chieftain	0	1	1
HS-125-800 Model B	0	0	0	TOTAL	7	39	73
TOTAL	4	16	30	FAIRCHILD AIRCRAFT CORP.			
PILATUS BRITTEN-MORHAN LTD.				• Multi-Engine			
• Multi-Engine				Merlin III-C	0	2	7
BN-2 Islander	0	1	4	Fairchild 300	1	1	1
BN-2T Islander	1	3	9	Merlin IV-C	0	2	3
Mark III Trislander	0	1	2	Netro III	0	4	16
TOTAL	1	5	15	Expediter	0	0	5
CANADIAN LIMITED				TOTAL	1	9	32
• Multi-Engine				Manufacturers net billing - \$1,520,000			
CL-600 Challenger	1	2	2	GATES-LEARJET			
CL-601 Challenger	3	7	15	• Multi-Engine			
TOTAL	4	9	17	LR-25D	0	0	1
CESSNA AIRCRAFT CO.				LR-29	0	0	1
• Single-Engine				LR-35A	1	1	9
CE-152	0	22	23	LR-36A	0	0	0
CE-A152 Aerobat	0	0	1	LR-55	2	7	18
CE-172 Skyhawk	7	61	101	TOTAL	3	8	29
CE-172 Cutlass	0	4	7	GULFSTREAM AEROSPACE			
CE-172RG Cutlass	0	3	13	• Single-Engine			
CE-182 Skylane	8	29	49	GR-1159A Gulfstream III	4	15	24
CE-122 Turbo Skylane	1	2	2	AE-840 Turbo Commander	0	0	1
CE-182RG Skylane RG	0	7	13	AE-900 Commander 900	1	2	11
CE-182RG Turbo Skylane RG	0	7	7	AE-980	0	0	0
CE-185 Skywagon	1	9	15	AE-1000	1	2	5
CE-U206 Stationair 6	5	21	29	TOTAL	6	19	41
CE-TU206 Turbo Stationair 6	5	15	20	Manufacturers net billing - \$51,802,000			
CE-208 Stationair 8	0	5	8	ISRAEL AIRCRAFT INDUSTRIES			
CE-TU208 Turbo Stationair 8	0	0	1	• Multi-Engine			
CE-210 Centurion	2	14	19	1124 Westwind 1	0	2	8
CE-T210 Turbo Centurion	6	29	33	1124A Westwind 2	0	1	9
CE-P210 Pressurized Centurion	1	9	23	TOTAL	0	3	17
CE-188 AgHusky	0	1	2				
CE-188 AgTruck	2	5	6				
• Multi-Engine							
CE-303 Crusader	2	12	20				
CE-335	0	0	0				
CE-340	0	6	7				
CE-402	0	3	7				
CE-404 Titan	0	0	0				
CE-414 Chancellor	0	8	10				
CE-421 Golden Eagle	0	2	3				
CE-425 Conquest I	1	8	16				
CE-441 Conquest II	0	2	12				
CE-500 Citation I	2	2	4				
CE-550 Citation II	5	17	27				
CE-650 Citation III	5	18	25				

LAKE AIRCRAFT

UNIT SHIPMENTS COMPARATIVE TREND: 19 MANUFACTURERS

Parentheses show actual Embraer deliveries, not including aircraft kits.

* Fiscal year October 1 - September 30.

** Figures not available.